



**CISCO CAPITAL LEASING OPTION - Public Entities**

December 12, 2019

**\*\*Quote Expires:1-12-2020**

**Mountain View Los Altos High School District**

**EQUIPMENT**

**LEASE OPTION:**

The lease financing will be completed by Key Government Finance, Cisco Systems Capital

**LESSOR:**

Key Government Finance, Inc.

**LESSEE:**

**Mountain View Los Altos High School District**

**EQUIPMENT:**

Cisco Systems Products

Cisco Systems Product and Services	<b>\$1,525,773.58</b>
Sales Tax	<b>\$84,789.46</b>
<b>TOTAL AMOUNT TO BE LEASED</b>	<b>\$1,610,563.04</b>

**FINANCING**

**STRUCTURE:**

This is a tax-exempt state and municipal government lease with the title to the equipment plus costs, including insurance, maintenance and taxes, for the term of the lease. At the end of

Amount to be Leased	Customer Interest Rate	Payments	Pmts / Year	Term
\$1,610,563.04	<b>0.00%</b>	\$200,000.04	*1/20/2020	67 months
		\$282,112.60	*7/20/2020	
		\$282,112.60	*7/20/2021	
		\$282,112.60	*7/20/2022	
		\$282,112.60	*7/20/2023	
		\$282,112.60	*7/20/2024	

(\* ) The payment factor expresses the payment as a percentage of the Equipment Cost. To calculate the periodic lease payment divide the amount to be leased by the Equipment Cost. **Estimated close date of 12-20-2019**

**RATE INDEX:**

The interest rate provided above is based on current market rates as of the date of this proposal. After closing the interest rate will be fixed for the term of the financing.

**APPROVAL:**

The financing contemplated by this proposal is subject to the execution and delivery of all documents, without limitation, to the extent applicable, the Master Lease Agreement, any Schedule, and any other documents reasonably required by Lessor. This proposal, until credit approved, serves as a quotation. Final acceptance of this proposal is subject to credit, collateral and essential use review and approval by Lessor.

The interest rate quoted herein assumes that the interest component of the Payments is equal to the amount of the Payments.



	The interest rate quoted herein assumes that the interest component of the payments is of financing proposal if it is determined that the financing will not qualify for tax-exempt interest.		
<b>CONTACT:</b>	Contact your financing representative with any questions:		
	Dianna White - US State & Local Government Account Manager		Katie Hamilton - Inside
	Cisco Systems Capital		Key Government Finan
	919-392-2554		720-980-3811, 216-370
	<a href="mailto:diannwhi@cisco.com">diannwhi@cisco.com</a>		<a href="mailto:katie.j.hamilton@K">katie.j.hamilton@K</a>
<b>NOTES:</b>	Alternative financing options available on request. The quoted interest rate assumes the L 265(b) of the Code.		
	The rates provided above are based on a minimum funding amount of \$250,000. If total to revised Proposal.		
	"IMPORTANT INFORMATION ABOUT PROCEDURES FOR APPLYING FOR FINANCING		
	[Lessor] notifies [Lessee] that pursuant to the requirements of the USA Patriot Act (Title III of Pub. L. 107-56, as amended) and record all information that identifies [Lessee], which information includes the name and address of [Lessee] and Act."		
	"This proposal is issued in reliance upon the accuracy of all information presented by you to us and is contingent upon your COMMITMENT BY US TO ENGAGE IN THIS TRANSACTION. (a) Key Government Finance ("KGF") is not acting as an advisor to you and does not owe a fiduciary duty pursuant to the information contained in this communication; (b) KGF is acting for its own interests; and (c) you should discuss any information a advisors and experts that you deem appropriate before acting on this information or material."The legal documentation will reflect the applicable income tax rates."		

except from federal income tax. Lessee will provide a taxider  
 st rates.


Sales Representative  
 ce, a Cisco Systems Capital Partner  
 1-9393 Fax  
[ey.com](http://www.ey.com)


Lessee designates the Lease as "bank-qualified" pursuant to Section


if be funded will be less than \$250,000 please contact us for a



3 WITH Key Government Finance.

ended and supplemented) (the "Patriot Act"), that [Lessor] is required to obtain, verify  
 other information that will [Lessor] to identify [Lessee] in accordance with the Patriot


on the absence of any material adverse change in your condition, financial or otherwise,  
 roval and the execution of documentation acceptable to each of us. IT IS NOT A


o Section 15B of the Exchange Act to you with respect to the information and material  
 nd material contained in this communication with any and all internal or external  
 ion will contain provisions relating to increase costs, taxability and changes in corporate
