

# PORTOLA SYSTEMS INC

7064 Corline Court Suite B5,  
Sebastopol, CA 95472  
Phone: 17074958878

## Quotation

Number: **11647**

Date: **12/12/2019**

Quote prepared for: **Bob Fishtrom**

### Bill To:

Bob Fishtrom  
Mountain View Los Altos High School District  
1299 Bryant Avenue  
Mountain View, CA 94040  
Phone: (650)940-4673  
Email: bob.fishtrom@mvla.net

### Ship To:

Bob Fishtrom  
Mountain View Los Altos High School District  
1299 Bryant Avenue  
Mountain View, CA 94040

Item #	Mfr. Part	Description	Price	Qty.	Extended
1	MA-ANT-25	Cisco Meraki Dual Band Patch Antenna - Range - UHF, SHF - 2.40 GHz, 5.15 GHz to 2.50 GHz, 5.88 GHz - 8 dBi - Wireless Data NetworkPatch - N-Type Connector Mfr: CISCO SYSTEMS, INC UNSPSC : 43221703	\$ 159.77	20	\$ 3,195.40
2	MR55-HW	Cisco Meraki MR55 - Wireless access point - 802.11ac Wave 2, 802.11ax - Wi-Fi - Dual Band - DC power Mfr: CISCO SYSTEMS, INC UNSPSC : 43222612	\$ 776.58	300	\$ 232,974.00
*3	LIC-ENT-7YR	Cisco Meraki MR Enterprise Cloud Controller License, 7 Years - Meraki MR Series Access Point - License 1 License - 7 Year License Validation Period Mfr: CISCO SYSTEMS, INC UNSPSC : 81112501	\$ 259.88	320	\$ 83,161.60
4	MR84-HW	Cisco Meraki MR84-HW IEEE 802.11ac 2.50 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 2 x Network (RJ-45) - Wall Mountable, Pole-mountable Mfr: CISCO SYSTEMS, INC UNSPSC : 43222631	\$ 1,024.37	20	\$ 20,487.40
5	MA-PWR-CORD-US	Cisco Meraki AC Power Cord for MX and MS (US Plug) Mfr: CISCO SYSTEMS, INC UNSPSC : 26121609	\$ 10.88	65	\$ 707.20
6	MS390-24UX-HW	Cisco Meraki MS390 24mGig L3 UPOE Switch Mfr: Cisco Systems, Inc	\$ 6,348.84	13	\$ 82,534.92
*7	LIC-MS390-24A-7Y	Cisco Meraki MS390 24-port Advanced License and Support, 7 Year Mfr: Cisco Systems, Inc	\$ 2,318.25	13	\$ 30,137.25
8	MS390-48UX2-HW	Cisco Meraki MS390 48m5G L3 UPOE Switch Mfr: Cisco Systems, Inc	\$ 5,769.23	45	\$ 259,615.35
*9	LIC-MS390-48A-7Y	Cisco Meraki MS390 48-port Advanced License and Support, 7 Year Mfr: Cisco Systems, Inc	\$ 4,287.94	45	\$ 192,957.30
10	MA-PWR-1100WAC	Cisco Meraki MS390 1100W AC Power Supply Mfr: Cisco Systems, Inc	\$ 904.26	58	\$ 52,447.08
11	MA-MOD-2X40G	Cisco Meraki MS390 2x40GE Module Mfr: Cisco Systems, Inc	\$ 1,170.49	58	\$ 67,888.42
12	MA-CBL-SPWR-30CM	Cisco Meraki MS390 Power-Stack Cable, 30 centimeter Mfr: Cisco Systems, Inc	\$ 50.49	58	\$ 2,928.42
13	MA-CBL-120G-50CM	Cisco Meraki MS390 120G Data-Stack Cable, 50 centimeter Mfr: Cisco Systems, Inc	\$ 57.69	58	\$ 3,346.02
14	MA-QSFP-40G-SR-BD	Cisco Meraki QSFP Module - For Data Networking, Optical Network 1 LC Duplex 40GBase-X Network - Optical Fiber Multi-mode - 40 Gigabit Ethernet - 40GBase-X - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 43201553	\$ 498.02	96	\$ 47,809.92
15	MA-QSFP-40G-LR4	Cisco Meraki QSFP Module - For Data Networking, Optical Network 1 LC 40GBase-LR4 Network - Optical Fiber Single-mode - 40 Gigabit Ethernet - 40GBase-LR4 - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 43201553	\$ 4,806.90	20	\$ 96,138.00
*16	SVS-UMB-SUP-E	Cisco Meraki ENHANCED SUP FOR UMBRELLA 5YR - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 81112501	\$ 3,486.11	1	\$ 3,486.11
*17	UMB-DNS-ESS-K9	Cisco Umbrella DNS Security Essentials - License - hosted - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 81112501	\$ 56.30	500	\$ 28,150.00

# PORTOLA SYSTEMS INC

7064 Corline Court Suite B5,  
Sebastopol, CA 95472  
Phone: 17074958878

## Quotation

Number: **11647**

Date: **12/12/2019**

Quote prepared for: **Bob Fishtrom**

Item #	Mfr. Part	Description	Price	Qty.	Extended
18	MS450-12-HW	Meraki MS450 Aggregation Switch - Manageable - 3 Layer Supported - Modular - Optical Fiber - 1U High - Rack-mountable - Lifetime Limited Warranty Mfr: CISCO SYSTEMS, INC UNSPSC : 43222612	\$ 9,432.99	7	\$ 66,030.93
*19	LIC-MS450-12-7YR	Cisco Meraki Enterprise - Subscription license (7 years) + 7 Years Enterprise Support - 1 switch Mfr: CISCO SYSTEMS, INC UNSPSC : 43201553	\$ 2,116.77	7	\$ 14,817.39
20	MA-CBL-100G-50CM	Cisco Meraki Twinax Stacking Network Cable - 1.64 ft Twinaxial Network Cable for Network Device, Switch - QSFP28 Network - 12.50 GB/s - Stacking Cable Mfr: CISCO SYSTEMS, INC UNSPSC : 26121609	\$ 300.55	14	\$ 4,207.70
21	MA-PWR-250WAC	Cisco Meraki 250WAC PSU - 250 W Mfr: CISCO SYSTEMS, INC UNSPSC : 39121004	\$ 256.33	7	\$ 1,794.31
*22	R-ISE-VM-M-K9=	Cisco Identity Services Engine Virtual Appliance - Migration License - 1 ISE VM Application - Electronic - PC Mfr: CISCO SYSTEMS, INC UNSPSC : 43231512	\$ 5,741.82	1	\$ 5,741.82
*23	CON-ECMUS-RVISEVM9	Cisco SMARTnet Software Support Service - 1 Year - Service - 24 x 7 - Technical - Electronic Service Mfr: CISCO SYSTEMS, INC UNSPSC : 81111812	\$ 2,547.04	1	\$ 2,547.04
*24	L-ISE-BSE-P5	Cisco Identity Services Engine Base - License - Price Level (2500-4999) Session - Electronic - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 81112501	\$ 2.14	3000	\$ 6,420.00
*25	NCPA Contract	All items above this line priced on NCPA Contract 01-97 Quote expires on 02/11/2020 Mfr:	\$ 0.00	1	\$ 0.00
*26	LABOR	Configuration and installation of the following: <ul style="list-style-type: none"><li>• Qty. 300 Meraki Access Points</li><li>• Qty. 103 MS Meraki Switches</li><li>• ISE RADIUS Services for Wireless AAA</li></ul> Mfr:	\$ 216,250.00	1	\$ 216,250.00
<b>26 item(s)</b>			<b>Sub-Total</b>		<b>\$ 1,525,773.58</b>
			<b>Tax @ 9%</b>		<b>\$ 84,789.46</b>
			<b>Freight</b>		<b>\$ 0.00</b>
			<b>Total</b>		<b>\$ 1,610,563.04</b>
(*) Tax exempted Part(s)					

# PORTOLA SYSTEMS INC

7064 Corline Court Suite B5,  
Sebastopol, CA 95472  
Phone: 17074958878

## Quotation

---

Number: **11647**

---

Date: **12/12/2019**

---

Quote prepared for: **Bob Fishtrom**

---

Quote Valid Until: 01/11/2020

### Payment Details

Pay by: Company PO

### Terms and Conditions

Freight/Shipping not included unless otherwise noted.

Handling Fees not included unless otherwise noted.

Cancellation is subject to a 10% restocking fee.

Returns may be subject to additional fees and/or terms defined by manufacturer.

Upon approval, please submit signed quote and/or End User PO to purchasing@portolasystems.net

---

Prepared by: **Ryan Miller**

Email: **varstreet@portolasystems.net**

Phone: **17074958878**

---

### Shipping and Delivery Details

Shipping via: Free Delivery