

Business Rental Preferred Rate Agreement

Rent-A-Car Rates

<u>Vehicle Description</u>	<u>Seating Capacity</u>	<u>Sample Vehicle*</u>	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>
Compact Sedan	5	Nissan Versa	\$42.37	\$183.28	\$725.58
Mid-Size Sedan	5	Toyota Corolla	\$42.37	\$183.28	\$725.58
Standard Sedan	5	VW Jetta	\$43.77	\$189.32	\$749.47
Full-Size Sedan	5	Chevy Malibu	\$43.77	\$189.32	\$749.47
Premium Sedan	5	Nissan Maxima	\$61.62	\$330.00	\$1,096.29
Luxury Sedan	5	Chrysler 300	\$78.36	\$443.85	\$1,700.09
Intermediate Hybrid Vehicle	5	Hyundai Ionic	\$52.70	\$271.34	\$1,074.21
Intermediate Electric Vehicle	5	Kia Niro	\$60.51	\$311.56	\$1,233.44
Compact Pick-Up Truck	4	Chevy Colorado	\$72.78	\$345.94	\$1,175.71
½ Ton Pick-Up Truck	4	Ford F150	\$72.78	\$345.94	\$1,175.71
Compact SUV	5	Nissan Kicks	\$59.31	\$296.55	\$1,064.40
Midsize SUV	5	Ford Escape	\$59.31	\$296.55	\$1,064.40
Standard SUV	5	Ford Edge	\$83.94	\$432.23	\$1,340.39
Full-Size SUV	7	Chevy Tahoe	\$117.42	\$604.60	\$1,738.17
Premium SUV	7	Ford Expedition XL	\$139.74	\$719.52	\$2,130.32
7 Passenger Mini Van	7	Chrysler Pacifica	\$61.62	\$317.31	\$1,256.19
12 Passenger Van	12	Ford Transit Wagon (12)	\$139.74	\$719.52	\$2,050.92
15 Passenger Van	15	Ford Transit Wagon (15)	\$139.74	\$719.52	\$2,050.92
Fullsize Elite Sedan Electric	5	Tesla Model S	\$60.51	\$311.56	\$1,233.44

Rent-A-Truck Rates

<u>Vehicle Description</u>	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>	<u>Mileage Included</u>	<u>Charge Mileage</u>
Cargo Van	\$97.80	\$503.57	\$1,591.34	Unlimited	N/A
High Top Cargo Van	\$109.99	\$566.36	\$1,712.76	Unlimited	N/A
¾ Ton Pick-Up Truck w/ Tow	\$95.10	\$587.62	\$1,710.54	Unlimited	N/A
1 Ton Pick-Up Truck w/ Tow	\$111.85	\$691.05	\$2,237.07	100/700/3000	\$0.20
1 Ton Utility Body Truck	\$111.85	\$691.05	\$2,237.07	0	\$0.20
15' Cutaway Box Van w/Ramp	\$85.60	\$440.80	\$1,712.09	0	\$0.20
Dump Truck	\$111.85	\$691.05	\$2,237.07	100/700/3000	\$0.20
Refrigerated Cargo Van	\$201.11	\$1,035.55	\$4,022.18	0	\$0.20
16' Refrigerated Box Truck	\$223.43	\$1,150.46	\$4,468.53	0	\$0.20
24' Refrigerated Box Truck	\$290.38	\$1,495.22	\$5,807.59	0	\$0.20
16' Box Truck	\$103.89	\$534.97	\$2,077.90	0	\$0.20
24' Box Truck	\$122.19	\$629.15	\$2,443.69	0	\$0.20
26' Box Truck	\$122.19	\$629.15	\$2,443.69	0	\$0.20
14' – 16' Stake Bed	\$103.89	\$534.97	\$2,077.90	0	\$0.20
20' - 24' Stake Bed	\$122.19	\$629.15	\$2,443.69	0	\$0.20

Notes:

- *Sample vehicles are listed to help with size selection and listed vehicles are not guaranteed. Additional information regarding each class can be viewed on our www.enterprise.com under “View All Vehicles”.
- Make and model availability varies by location.

Rental Rates: Rates apply to all locations within the United States and Puerto Rico, local and airport locations included, excluding New York.

- Rates Include:** Unlimited mileage (**see exceptions below**), Collision Damage Waiver (CDW), \$300,000 Liability Protection (LP), and Roadside Assistance Program (RAP).

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- Exceptions for large trucks and specialty vehicles rented from Rent-A-Truck locations:
 - **All miles traveled** will be billed at \$0.20 per mile, normal drop fees apply.
- CDW and LP do not apply to any vehicles rented under separate personal rental benefit accounts.
- **Rates Do Not Include:** VLF, Rental Branch Specific Location Fees (Such as Airport/City/County Fees), fuel, charging fees associated with Electric Vehicles, additional rental options (such as GPS Units) and hourly charges.
- Models are subject to availability; a model of car may be requested but is not guaranteed.
- The following surcharges will be added for the locations listed below:

Location Surcharges

For rental transactions originating at locations in the areas set forth below (as determined by EAN in its sole discretion), an additional surcharge will be assessed as provided for each day:

Surcharge Amount	National Brand Location Surcharges
\$3.00	Chicago; DC Airports (IAD & DCA); HI Airports; L.A. International Airport; San Francisco (including SFO, Peninsula, unless otherwise indicated)
\$5.00	NY (unless otherwise indicated)
\$17.00	NY/CT/NJ Metro (including Westchester Home-City, Stamford, and Jersey City)
\$21.00	NYC Boroughs (Bronx, Brooklyn, Manhattan, Queens, and Staten Island)
\$30.00	Islip (ISP); Kennedy (JFK); LaGuardia (LGA); Newark (EWR); Westchester (HPN)

Surcharge Amount	Enterprise Brand Location Surcharges (Airports Only)
\$3.00	Chicago Airports; DC Airports (IAD & DCA); HI Airports; L.A. International Airport; San Francisco Airport
\$30.00	Islip (ISP); Kennedy (JFK); LaGuardia (LGA); Newark (EWR); Westchester (HPN)

Surcharge Amount	Enterprise Brand Location Surcharges (Airport, except those noted above, and Home-City Locations)
\$5.00	Islip Home-City; NY (unless otherwise indicated)
\$17.00	NY/CT/NJ Metro (including Westchester Home-City, Stamford, and Jersey City)
\$21.00	NYC Boroughs (Bronx, Brooklyn, Manhattan, Queens, and Staten Island)

Fuel Charges: Anytime a vehicle is returned with less fuel than it was rented with, the branch will charge Market Rate/Value for refueling.

Drop Charges: For rentals to Customer's employees for business use, there will be no drop charges for any vehicles that are picked up and returned at an alternative Rental Branch location within the US and Puerto Rico (**see exceptions below**).

- Exceptions for large trucks and specialty vehicles rented from Rent-A-Truck locations:
 - All rentals must be picked up and returned to the same location.
 - One-way rentals are **not available** for rentals out of our Rent-A-Truck locations.
- This **does not apply** to any vehicles rented under personal rental benefit accounts.
- Normal Drop Charges apply at all rental locations within the State of New York

CDW for Business Rentals: For rentals to Customer's employees for business use, Rental Rates include full CDW (Collision Damage Waiver) with no deductible. CDW will cover any physical damage to the vehicle that may occur during a rental and is subject to the terms and limitations set forth in Enterprise's standard rental contract.

LP for Business Rentals: For rentals to Customer's employees for business use, Rental Rates include LP (Liability Protection). LP will cover up to \$300,000 in liability claims that may occur during a rental, as the result of an accident, and is subject to the terms and limitations set forth in Enterprise's standard rental contract.

Terms of Contract: This contract will be in effect March 1, 2025, through February 28, 2026.

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Billing Terms: By selecting “Direct Bill” below, this Customer is agreeing to Net 30 Payment Terms. All invoices will be paid within 30 days of the Customer receiving the bill. Failure to pay invoices in a timely manner will result in the cancellation of the Customer’s billing account. A direct bill account requires a **minimum of 3-5 billing days per month** to remain active.

Payment Method (please select one):

- ☐ Customer Pay Account-Rentals will be paid at time of rental by the renter. *Credit cards will be required when picking up the vehicle and must be in the renter’s name.*
- ☒ Direct Bill-Rentals will be direct billed to your organization monthly and payment can be made via check or ACH. *See above for payment terms and billing day requirement*
- ☐ Credit Card-Rentals will be charged to a credit card on file at the time the vehicle is returned. *Only one (1) credit card can be placed on file and cannot be frequently changed. The credit card must be supplied on the application below.*

Reporting: For Direct Bill and Credit Card payment accounts, an Excel or PDF file (depending on account type) will be provided to show activity of rentals on the Customer’s Account Number. Files will be sent out monthly for Direct Bill and Monthly Credit Card Charge accounts. Files will be sent out with each transaction for Credit Card Point of Sale accounts.

State of CA Business Rental Team Contact Information:

email: calgovaccts@ehi.com

Lisa Holmes

State of CA Program Manager

Kristin Loaiza

Sales Account Relationship Coordinator

Melissa Boles

Sales Account Relationship Coordinator

Account Manager Contact Information:

Allen Moody

Senior Account Manager

916-257-2170 direct

allen.t.moody@em.com

Business Rental Preferred Rate Agreement

Application: Please complete the application below and email it back to calgovaccts@ehi.com so that we may create your account in our systems. Once your account has been established, we will send out new account information to the email address(s) you have listed below.

By completing this form Mountain View Los Altos High School District is requesting a
(Organization Name)
Business Rental Account with Enterprise Mobility under the CSAC FC Business Rental Program.

Main Account Contact

Name: Mike Mathiesen
Email Address: mike.mathiesen@mvla.net
Phone: 650-940-4650 x7020
Mailing Address 1299 Bryant Ave, Mountain View, CA 94040-4599

Travel Agency Information

Do your Employees book through a Travel Agency? (Please Circle One) Yes ☐ No ☒
Travel Agency: _____
E-mail Address: _____

Additional Information for Direct Bill Account

Billing Contact (if different from above)

Name: Emily Nguyen
E-mail Address: emily.nguyen@mvla.net
Phone: 650-940-4650 x7027

Billing/PO/Cost Code

Do you Require Cost Codes, Purchase Orders, etc.? (Please Circle One) Yes ☐ No ☒
Cost Code Label: _____
(Ex: PO Number, Department Name, Cost Code, etc.)

Credit Card Information (This is only required for the credit card point of sale payment option)

Credit Card #: _____
Exp. Date: _____
Signer Name: _____
Signature: _____